
Customer Profit Summary by Price Type

Between 02/01/02 and 10/31/02

Salesrep: 2007 NameHidden

CustomerNumber: 7446 *Name:* NameHiddenforDemo

Contract1: RF *Contract2:* *Contract3:* *Contract4:*

<i>Price Type*</i>	<i>Cont ract</i>	<i>Cont Description</i>	<i>Discount</i>	<i>Sell Amount</i>	<i>Avg Discount</i>	<i>Profit</i>	<i>GP%</i>	<i>% of Cust Sales</i>
C	RF	Resource Forum	0	\$356.65	48.0%	\$17.93	5.0%	60.8%
C	MX	Unit-Ucc	0	\$230.08	36.0%	\$85.39	37.1%	39.2%
<i>Customer Totals:</i>				\$586.73	43.9%	\$103.32	17.6%	
<i>Salesrep Totals:</i>				\$586.73	43.9%	\$103.32	17.6%	

Salesrep: 2011 NameHidden

CustomerNumber: 1863 Name: NameHiddenforDemo

Contract1:		Contract2:		Contract3: M		Contract4:		
Price Type*	Cont ract	Cont Description	Discount	Sell Amount	Avg Discount	Profit	GP%	% of Cust Sales
N			0	\$4,266.51	49.2%	\$499.92	11.7%	66.6%
C	MX	Unit-Ucc	0	\$1,759.03	21.4%	\$533.96	30.4%	27.5%
*	99	Sale	0	\$299.00	76.0%	\$70.00	23.4%	4.7%
S			13	\$45.66	13.0%	\$20.63	45.2%	0.7%
S			18	\$21.69	18.0%	\$5.83	26.9%	0.3%
S			30	\$11.13	30.0%	\$4.65	41.8%	0.2%
Customer Totals:				\$6,403.02	46.5%	\$1,134.99	17.7%	

CustomerNumber: 1872 Name: NameHiddenforDemo

Contract1: RF		Contract2:		Contract3: M		Contract4:		
Price Type*	Cont ract	Cont Description	Discount	Sell Amount	Avg Discount	Profit	GP%	% of Cust Sales
C	MX	Unit-Ucc	0	\$443.60	5.4%	\$199.22	44.9%	45.4%
C	UF		0	\$349.60	32.6%	\$74.03	21.2%	35.8%
C	AS	Athens Brace & Shoe	0	\$119.50	76.0%	(\$64.05)	-53.6%	12.2%
C	SH	Sun Healthcare	0	\$39.98	66.7%	\$14.38	36.0%	4.1%
N			0	\$16.98	50.8%	\$5.98	35.2%	1.7%
S			30	\$7.41	30.0%	\$5.21	70.3%	0.8%
Customer Totals:				\$977.07	40.8%	\$234.77	24.0%	

CustomerNumber: 1874 Name: NameHiddenforDemo

Contract1:		Contract2:		Contract3: M		Contract4:		
Price Type*	Cont ract	Cont Description	Discount	Sell Amount	Avg Discount	Profit	GP%	% of Cust Sales
C	MX	Unit-Ucc	0	\$860.85	17.5%	\$288.93	33.6%	82.5%
N			0	\$182.35	19.0%	\$45.32	24.9%	17.5%
Customer Totals:				\$1,043.20	17.8%	\$334.25	32.0%	

Salesrep: 2011 NameHidden

CustomerNumber: 1900 Name: NameHiddenforDemo

Contract1: RF Contract2: 2A Contract3: M Contract4:

Price Type*	Cont	Cont Description	Discount	Sell Amount	Avg Discount	Profit	GP%	% of Cust Sales
N			0	\$325.52	53.0%	\$55.25	17.0%	81.4%
S			25	\$74.25	25.0%	\$5.64	7.6%	18.6%
Customer Totals:				\$399.77	49.5%	\$60.89	15.2%	

CustomerNumber: 1960 Name: NameHiddenforDemo

Contract1: Contract2: Contract3: M Contract4:

Price Type*	Cont	Cont Description	Discount	Sell Amount	Avg Discount	Profit	GP%	% of Cust Sales
C	BZ		0	\$500.00	74.9%	(\$234.20)	-46.8%	74.1%
C	MX	Unit-Ucc	0	\$66.69	5.0%	\$25.30	37.9%	9.9%
S			30	\$36.37	30.0%	\$8.21	22.6%	5.4%
S			18	\$23.18	18.0%	\$7.88	34.0%	3.4%
S			17	\$19.08	17.0%	\$6.64	34.8%	2.8%
S			1	\$19.01	1.0%	\$8.90	46.8%	2.8%
S			20	\$6.86	20.0%	\$1.62	23.6%	1.0%
S			26	\$3.14	25.9%	\$0.86	27.4%	0.5%
Customer Totals:				\$674.33	69.3%	(\$174.79)	-25.9%	

Salesrep Totals: \$9,497.39 46.9% \$1,590.11 16.7%